

MARKET SNAPSHOT

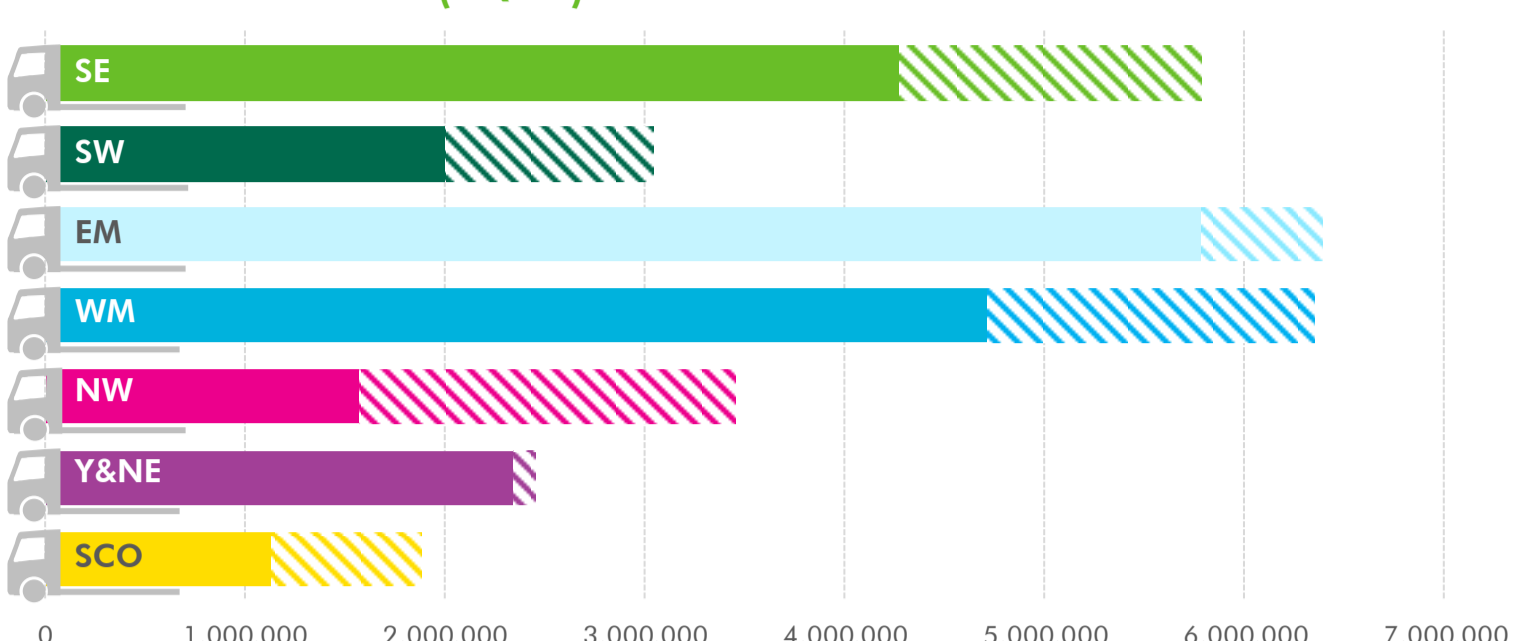
*All data relates to UK warehouses of institutional grade in excess of 100,000 sq ft



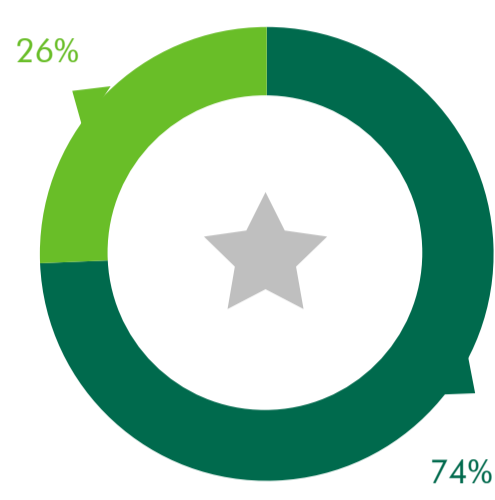
KEY



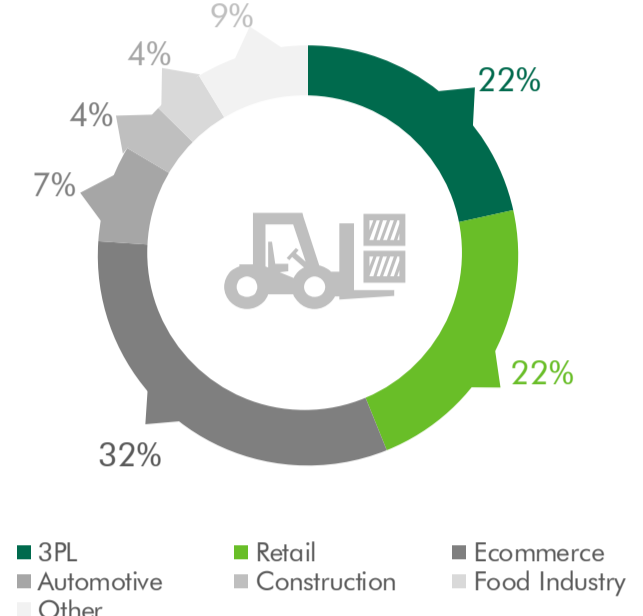
TOTAL TAKE UP PAST 12 MONTHS (SQ FT)



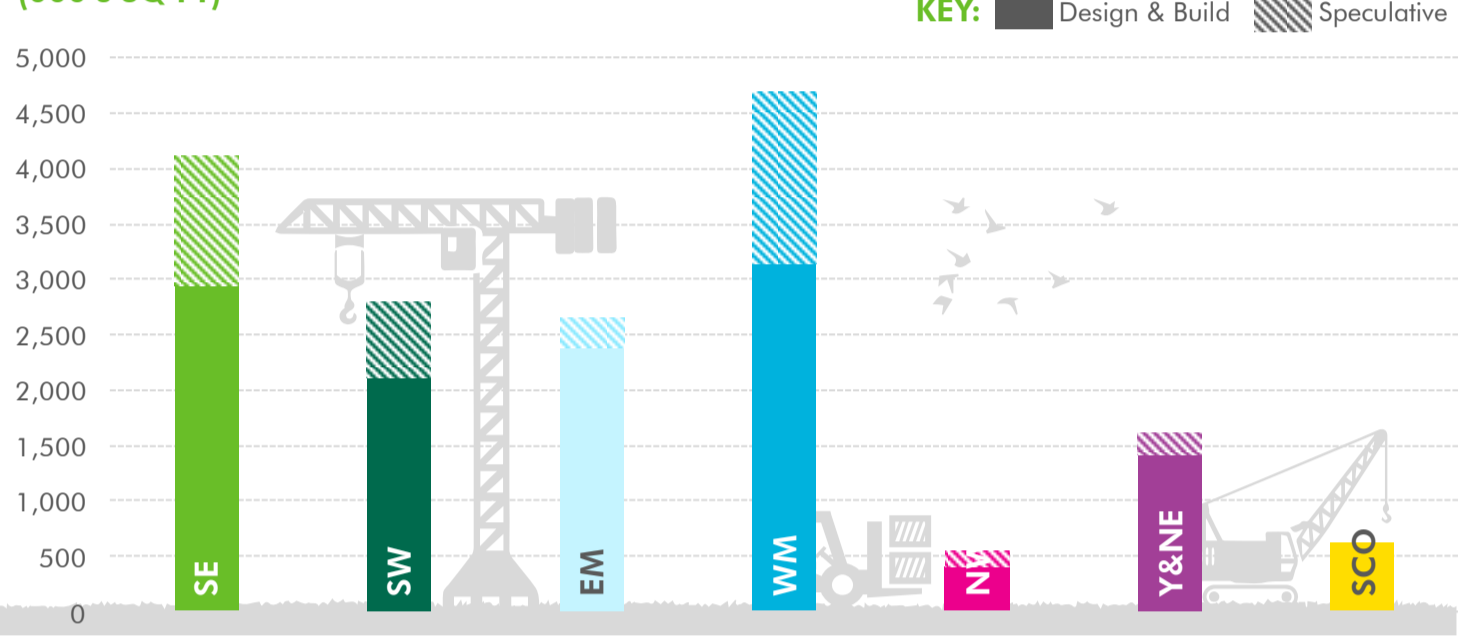
BY QUALITY



BY SECTOR



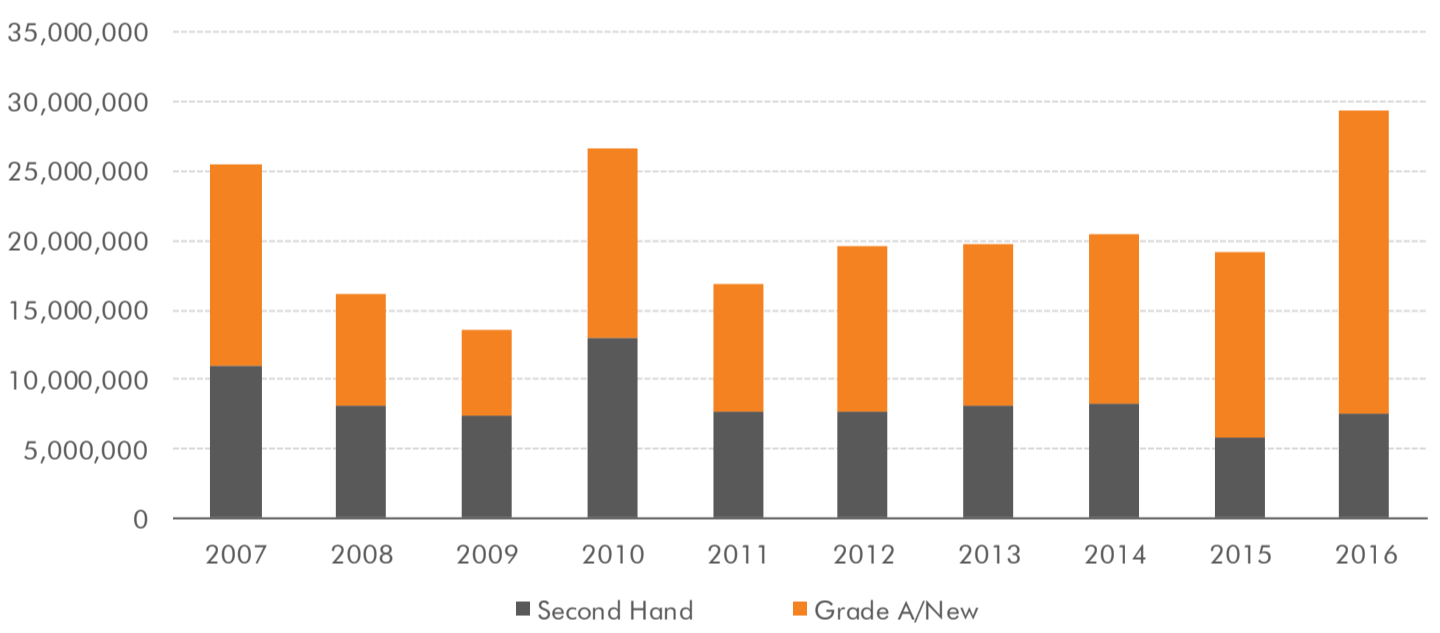
CURRENTLY UNDER CONSTRUCTION (000's SQ FT)



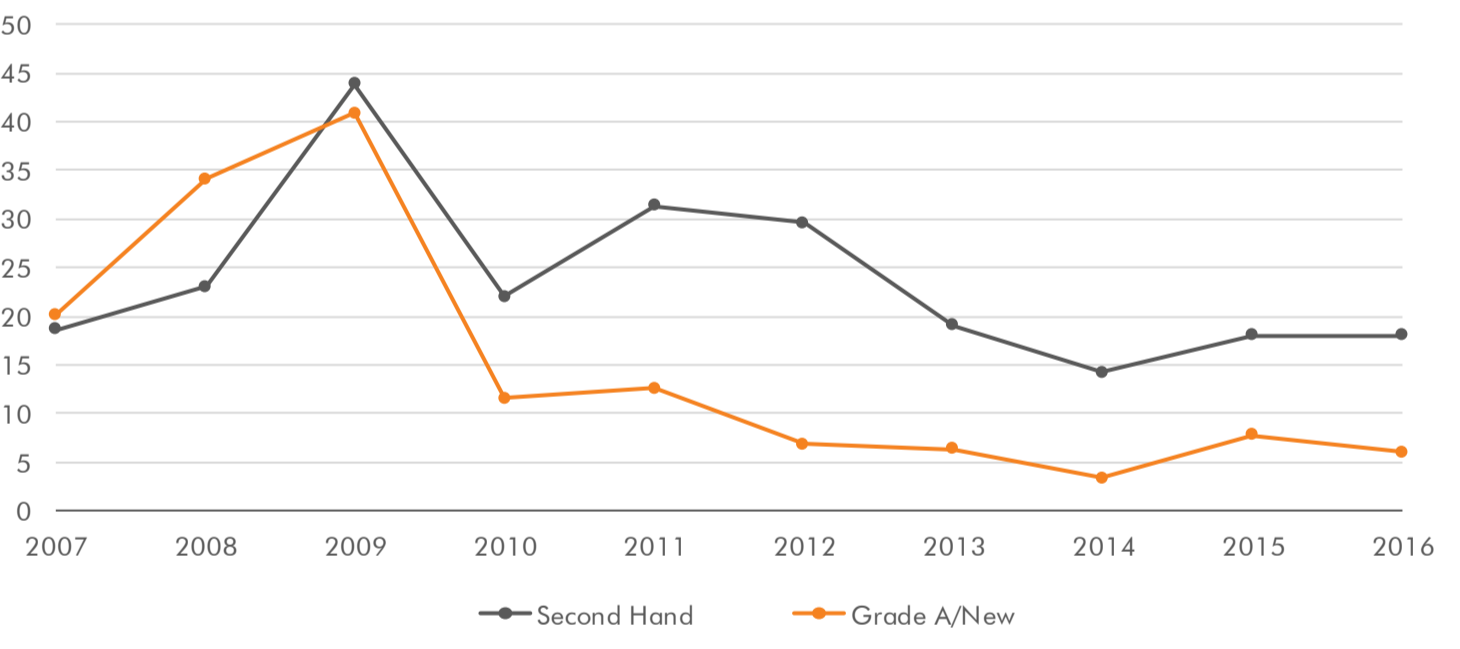
Region	Design & Build		Speculative	
	No. of Schemes	Area Sq ft	No. of Schemes	Area Sq ft
SE	5	2,955,294	8	1,070,964
SW	4	2,115,600	4	694,854
EM	10	2,390,970	2	271,670
WM	11	3,146,736	7	1,541,044
NW	3	414,428	1	150,847
Y&NE	3	1,428,107	1	195,000
SCO	1	624,000	0	-
TOTAL	37	13,075,135	23	3,924,379

Average size of unit: Design & Build = 353,382; Speculative = 170,625

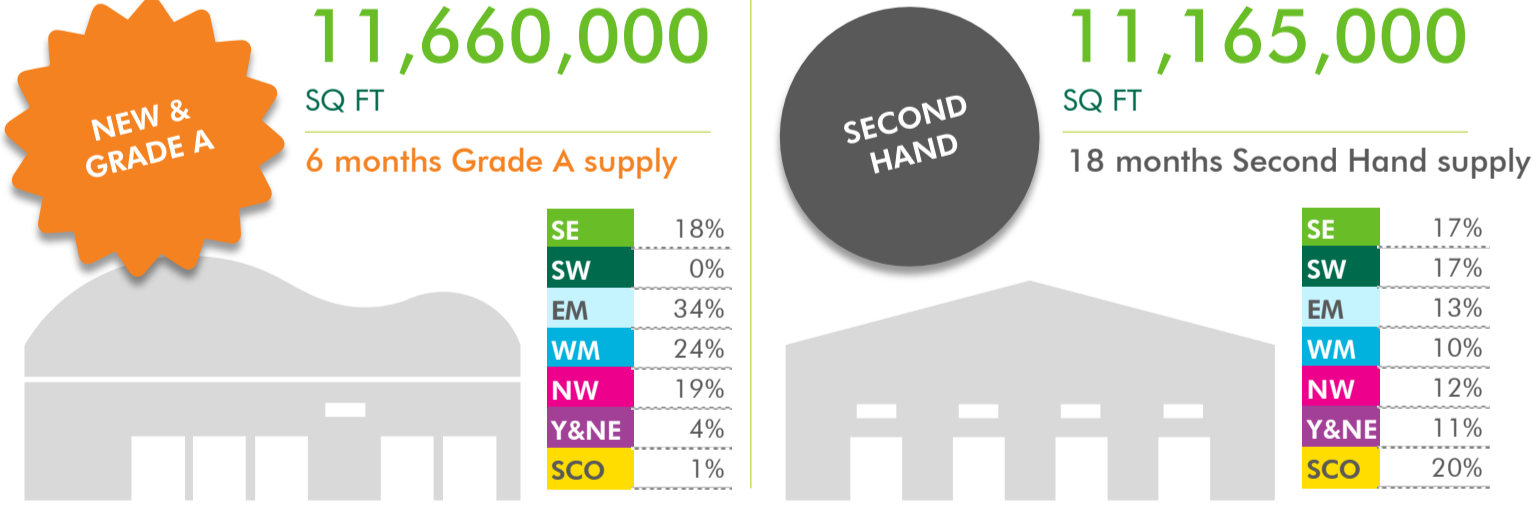
TOTAL TAKE-UP 2007 - 2016 (SQ FT)



NUMBER OF MONTHS SUPPLY 2007 - 2016



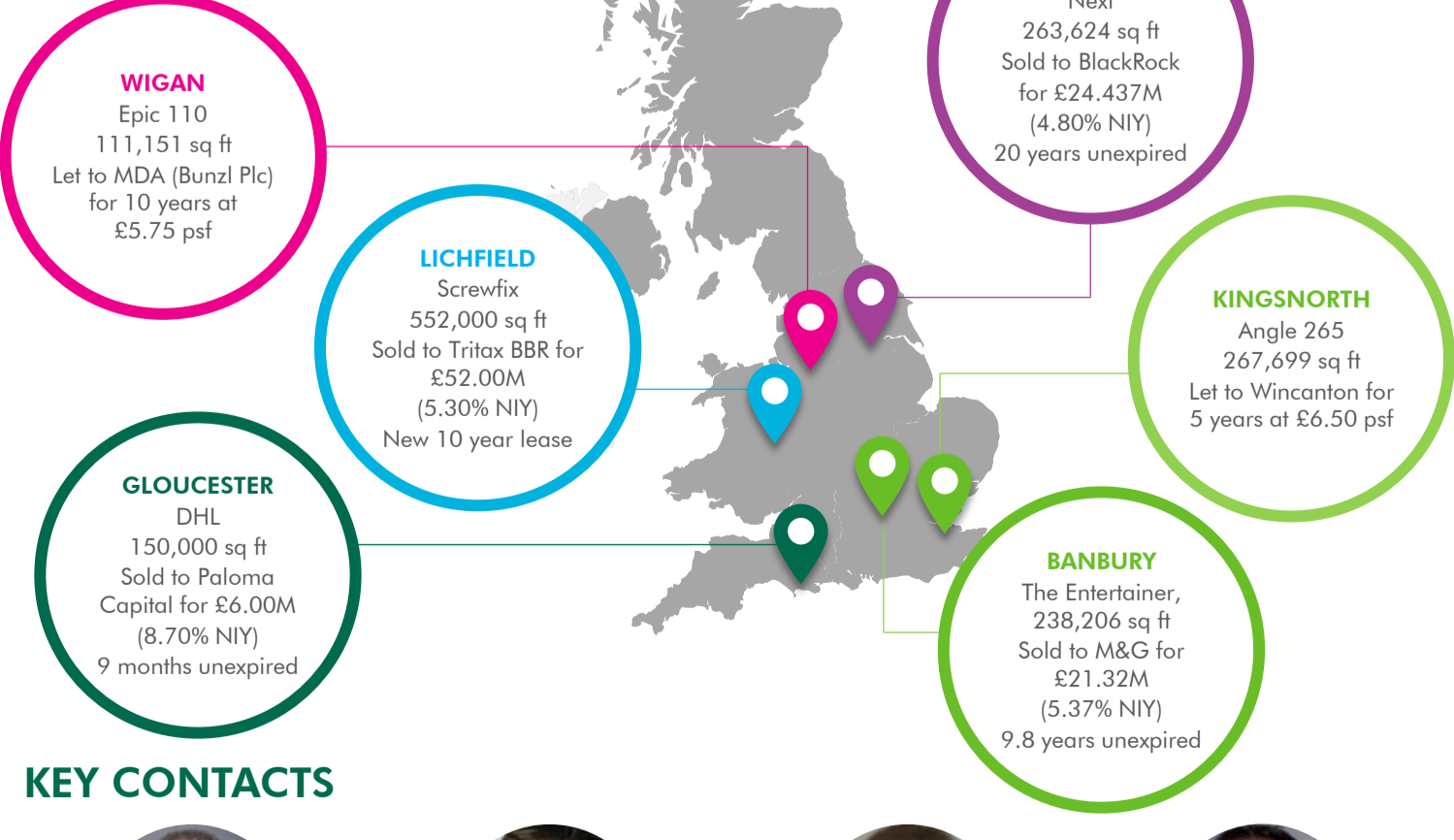
CURRENT AVAILABILITY



JAN 2016 - DEC 2016

Region	Lettings/Owner Occupier Sales						Investment Sales (single let)					
	No. of Deals	Total Take Up (Sq ft)	Take Up Grade A (Sq ft)	Availability Grade A (Sq ft)	No of Months Supply Grade A	Avg Rent Grade A (per sq ft)	Prime Headline Rent (per sq ft)	No. of Sales	Aggregate Sale Prices	Blended NIY	Regional Share by % of whole	Total Area (sq ft)
SE	22	5,781,740	4,276,501	2,146,453	6	£7.53	£14.00	10	£368.11M	5.43%	16.51%	3,910,000
SW	8	3,040,489	2,000,000	0	0	N/A	£6.25	8	£144.69M	5.80%	6.49%	2,460,000
EM	24	6,388,588	5,784,885	3,943,487	8	£6.12	£6.50	22	£716.93M	5.57%	32.15%	6,915,000
WM	30	6,352,747	4,710,725	2,745,835	7	£6.30	£6.50	15	£445.82M	5.31%	19.99%	4,685,000
NW	18	3,454,190	1,577,484	2,225,945	17	£5.42	£6.00	23	£407.43M	6.08%	18.27%	6,670,000
Y&NE	7	2,456,330	2,343,330	470,000	2	£5.75	£5.75	8	£106.64M	5.83%	4.78%	910,000
SCO	8	1,877,776	1,128,874	128,731	1	£3.25	£5.50	3	£22.94M	8.19%	1.03%	380,000
UK	117	29,351,860	21,821,799	11,660,451	6	£6.27		89	£2,230Bn	5.64%		26,040,000

KEY DEALS OVER THE PAST QUARTER



KEY CONTACTS

<p>PAUL FARROW Industrial & Logistics Agency +44 (0)207 182 2565 paul.farrow@cbre.com</p>	<p>RODDY MACKAY Industrial & Logistics Capital Markets +44 (0)207 182 2181 roddy.mackay@cbre.com</p>	<p>SAMANTHA SMITH Industrial & Logistics Agency +44 (0)207 182 2548 samantha.smith@cbre.com</p>	<p>JONATHAN COMPTON Industrial & Logistics Business Development +44 (0)207 182 2812 jonathan.compton@cbre.com</p>
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